



*Turning Adversity into Advantage*

425 SW 41st Street  
Renton, WA 98057  
P: (425) 226-1190  
F: (425) 282-6753

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PHYSIOMED NORTH AMERICA  
401 Lakeview Drive  
Farmerville, LA 71241

Dear Yvonne and William:

I've been a satisfied owner of both the new clinical HIVAMAT Evident, as well as the HIVAMAT Personal for the last 5 years. I own and direct a busy Physical Medicine and Rehabilitation clinic. Our HIVAMAT therapy has become a mainstay of treatment for our Physical Therapist, as well as myself. Patients actively seek out the HIVAMAT treatment, and many have said they prefer it over other modalities including soft tissue massage and Electric Muscle Stimulation. Our patients have provided us with feedback that the HIVAMAT provides better and more longer lasting results. Our Physical Therapist regularly uses the system for both acute and chronic musculoskeletal injuries. He has garnered a reputation of healing in our community as a result. I use the system regularly, and implement it in a number of ways.

As an Osteopathic physician, I have found that the HIVAMAT treatment enhances the post Osteopathic Manipulation and hastens the healing process as it is such an effective lymphatic stimulator. It helps patients that have fibromyalgia, chronic myofascial syndrome, and even those that have degenerative joint disease. It also greatly helps those that have sustained whiplash injuries and athletic related injuries as well. I have learned that while I am interacting with patients, I can apply the HIVAMAT. This increases the patients relaxation, and improves our communication as well.

I also have been well reimbursed for the use of the HIVAMAT, and find that code 97140 (15 minute per unit) works well for reimbursement. I have found that most insurance companies recognize this code and pay without question. Our systems have paid for themselves many times over.

I would not hesitate to recommend the HIVAMAT to any physician that works with MSK injuries, as well as implementing it with patients that have acute and chronic pain. This system has differentiated my clinic offerings and has truly helped many hundred patients.

Thank you for introducing me to this awesome intervention, and my patients also thank you!

Cheryl Hayes, D.O.  
Medical Director CORE Injury Management  
Fellow AAPM&R, Fellow AOPM&R, Board certified AAPM